



ERP Vendor Guide

April 2014

Company	Product(s)	Pricing	How To Buy	Year Founded	Financials	Partner Eco System	Notes
abas-USA	abas ERP/ abas Distribution	Both SaaS and concurrent users	Direct Sales	1980	Private Self-Funded	Over 3200 Customers, global partner network of affiliated companies	Total solution for optimizing manufacturing, distribution and service businesses, including all modules, CRM, Document Management and BI. eBusiness is an additional fee.
Aplicor	Cloud Suite 7	Subscriptions start at \$89.00 per month/user for CRM, \$119 per month/user for Suite	Direct Sales	2000	Private	Aplicor partners include ISVs, channel, technical and alliance partners	Hosted, integrated, wireless and web-based ERP software suite.
Epicor Software	Epicor ERP	Contact vendor	Resellers, Value Added Resellers (VARs), Integrators	1972	Apax Partners	20,000+ global customers	Merged with Activant Solutions 2011.
Exact	Exact Globe	Contact vendor	Direct Sales	1984	NYSE Euronext Amsterdam	100,000 global customers in 125 countries	Integrates organizational processes into one solution; has expanded into CRM, HR, analytics and finance.
Exact Macola	Exact Macola	Contact vendor	Direct Sales or through Partner Network	1971	Euronext Amsterdam	US-based network of business partners	With configurable workspaces, business process management, and unlimited business activity monitoring, Exact Macola increases the speed and accuracy of doing business and provides a more natural ERP experience.
Global Shop Solutions	Global Shop Solutions One-System ERP Software	Varies by number of users and extended features	Direct Sales	1976	Private	1500+ customers worldwide	Global Shop Solutions ERP software disciplines your business through detailed job costing, scheduling, tracking, inventory management solutions, agile project management, effective quality management, CRM, and all other shop control aspects. Global Shop's One-System ERP Solutions™ streamlines for lean manufacturing in make-to-order, make-to-stock, mixed-mode, engineer-to-order and project management, and government contractor manufacturing models.
IFS	IFS Applications	Varies by number of users, modules and support level	Direct Sales	1983	OMX STO:IFS	2,000 global customers in 50 countries	Developed for complex deployments; component-based built on SOA technology
Infor Software Solutions	ERP SyteLine	Information not provided	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1979	Golden Gate Capital private equity firm.	1,400 global partners; serves 35 countries; customer base 70,000 in 125 countries	Comprehensive system for managing manufacturing, distribution and service industries with 30 modules available.
Infor Software Solutions	ERP LN	Information not provided	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1979	Golden Gate Capital private equity firm.	1,400 global partners; serves 35 countries; customer base 70,000 in 125 countries	Comprehensive system for managing manufacturing, distribution and service industries with 30 modules available.
Lawson	M3 Enterprise Management System	User and application dependant	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1975	NASDAQ:LWSN	1,700+ channel partners worldwide; global customer base of over 4,500	Acquired by Infor and GGC Software Holdings 2011.
Microsoft	MS Dynamics AX 2012	Dynamics pricing varies with users and features with aggressive competitive discounts.	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1975	NASDAQ:MSFT	Global partner network; Technology partners include majority of major hardware companies.	Cloud (SaaS) versions of the Dynamics family are expected to start to become available with NAV in 2012.
NetSuite	NetSuite	Starts at \$499 per month plus \$99 per user per month.	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1998	NYSE:N	Global partner network	Single integrated hosted ERP/CRM/Web solution; CRM is a separate application with additional pricing.

Company	Product(s)	Pricing	How To Buy	Year Founded	Financials	Partner Eco System	Notes
Oracle	E-Business Suite/Peoplesoft Enterprise	Pricing based on configuration and additional services	Resellers, Value Added Resellers (VARs), Integrators	1982	NASDAQ:ORCL	345,000+ customers and partners worldwide	Latest release provided enhancements across HR, supply chain management, procurement, projects and CRM; also added industry specific features.
Plex Systems	Plex Online	From \$4,000 up to \$100,000 per month	Direct Sales, Value Added Resellers (VARs)	1995	Private	Customer base of over 400 companies worldwide	SaaS launched in 2001; targets manufacturing , aerospace and defense, food & beverage, medical device manufacturers and precision metalformers
Qad	Enterprise Applications	Information not provided	Direct Sales, Resellers, Value Added Resellers (VARs), Integrators	1979	NASDAQ:QADA	Global channel, consulting, solution and technology partners; customer base of 5,500 companies in 93 countries	Modular ERP solution; targets automotive, consumer products, food& beverage, technology, industrial products and life science industries
Ramco Systems	ERP on Cloud/ Ramco Aviation Suite	Varies by number of users and type of user	Direct and Channel Partners	1992	1.2 Billion Group	Ingram Micro, DELL, COUPA, Russill Systems, SGIC Cloud Tech, Exafort, Ennovax, Createk, Sapience, GPS of North America, Bluefin, Intermec	Ramco ERP is Cloud architected and available on all iOS and Android devices with the Gen Y interface and scalable for growing business needs which makes it unique.
Sage	ERP Accpac; ERP Accpac Online	Dependant upon configuration	Direct; Resellers, Value Added Resellers (VARs), Integrators	1982	Parent: Sage Group plc	26,000 global business partners; over 5 million users worldwide	Offers one of the largest selections of integrated software available.
Sage	ERP MAS; ERP MAS 90 Online	MAS 500 Ranges from \$15,000 to \$150,000 per month; other MAS versions dependant upon configuration	Resellers, Value Added Resellers (VARs), Integrators	1982	Parent: Sage Group plc	26,000 global business partners; over 5 million users worldwide	ERP MAS 90 Online (Cloud SaaS) for SMBs released 2011
Sage	ERP X3	Dependant upon configuration	Resellers, Value Added Resellers (VARs), Integrators	1982	Parent: Sage Group plc	26,000 global business partners; over 5 million users worldwide	Designed for mid-market customers with international and/or multi-national requirements.
SAP	Business ByDesign	\$149 per user per month, minimum 25 users; annual subscription	Resellers, Value Added Resellers (VARs), Integrators	1972	NYSE:SAP	2,400 global partners; over 12 million global users.	
SAP	Business-All-in-One	Cost estimator available at SAP.com	Resellers, Value Added Resellers (VARs), Integrators	1972	NYSE:SAP	1,200 global channel partners; 2,400 global business partners	
SYSPRO	SYSPRO	Financial modules: \$1,500 for 4 users; manufacturing modules: \$1,800 for 4 users	Resellers, Value Added Resellers (VARs), Integrators	1978	Private	1500 global channel and support partners; regional offices serve 6 continents	Modular solution tailored to specific requirements.
VAI	S2K	Dependant upon users and needs	"Direct Sales, Value Added Resellers (VARs)"	1978	Private	Global partner network	"IBM Premier Business Partner; 2012 IBM Beacon Award Winner for Outstanding Solutions for Midsize Businesses"

Company	Product Name	Product Type	Operating System	Server	Basic Features	Intermediate features	Advanced Features	Pricing
Epicor Software	Epicor ERP	On-premise, SaaS, Industry tailored solution(s), Hosted	Microsoft .NET	Microsoft SQL Server; Progress OpenEdge	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Enterprise performance, Maintenance, Project Management, Sales solution(s)	Asset Management, Business Intelligence, Employee Self-service, Product Configurator, Engineering Tools, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship, Warehouse Management	Starts at \$25,000.
Microsoft	MS Dynamics AX 2012	On-premise	Microsoft .NET	Microsoft SQL Server	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Enterprise performance, Project Management, Sales solution(s)	Asset Management, Business Intelligence, Employee Self-service, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship	Dynamics pricing varies with users and features with aggressive competitive discounts.
NetSuite	NetSuite	SaaS, Hosted	SaaS based on 3-tier multi-tenant architecture.	Not applicable	Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Project Management, Sales solution(s)	Business Intelligence, Employee Self-service, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship	Starts at \$499 per month plus \$99 per user per month.
Oracle	E-Business Suite	On-premise, Hosted	Information not provided	Oracle	CRM, Financial management, Human Resources, International Languages/Currency, Manufacturing, Order Management, Payroll	Project Management, Sales solution(s)	Asset Management, Marketing Applications, Procurement, Supply Chain Management	Pricing based on configuration and additional services
Sage	ERP MAS	On-premise; SaaS	Modern; Microsoft .NET	Sage; Microsoft SQL Server	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Project Management	Asset Management, Business Intelligence, Employee Self-service, Product Configurator, Engineering Tools, Marketing Applications, Partner Relationship, Procurement, Sales Force Automation, Supply Chain Management, Supplier Relationship, Warehouse Management	MAS 500 Ranges from \$15,000 to \$150,000 per month; other MAS versions dependant upon configuration
SAP	Business ByDesign	SaaS	SaaS	Not applicable	CRM, Financial management, Forecasting, Human Resources, International Languages/Currency, Inventory, Manufacturing, Order Management, Payroll, Resource Planning	Compliance, E-commerce, Estimating/Quoting, Project Management, Sales solution(s)	Asset Management, Business Intelligence, Employee Self-service, Product Configurator, Engineering Tools, Marketing Applications, Supply Chain Management, Supplier Relationship, Warehouse Management	\$149 per user per month, minimum 25 users
SAP	Business-All-in-One	On-premise, Industry tailored solution(s), Hosted	SAP NetWeaver	Information not provided	CRM, Financial management, Human Resources, International Languages/Currency, Inventory, Order Management, Payroll	Compliance, E-commerce, Estimating/Quoting, Sales solution(s)	Asset Management, Business Intelligence, Marketing Applications, Procurement	Cost estimator available at SAP.com

About Ziff Davis

Ziff Davis, Inc. is a leading digital media company specializing in the technology market, reaching over 40 million highly engaged in-market buyers and influencers every month. Ziff Davis sites, which feature trusted and comprehensive evaluations of the newest, hottest products, and the most advanced ad targeting platform. Ziff Davis B2B Focus, Inc. is a leading provider of online research to enterprise buyers and high-quality leads to IT vendors. More information on Ziff Davis can be found at ziffdavis.com.